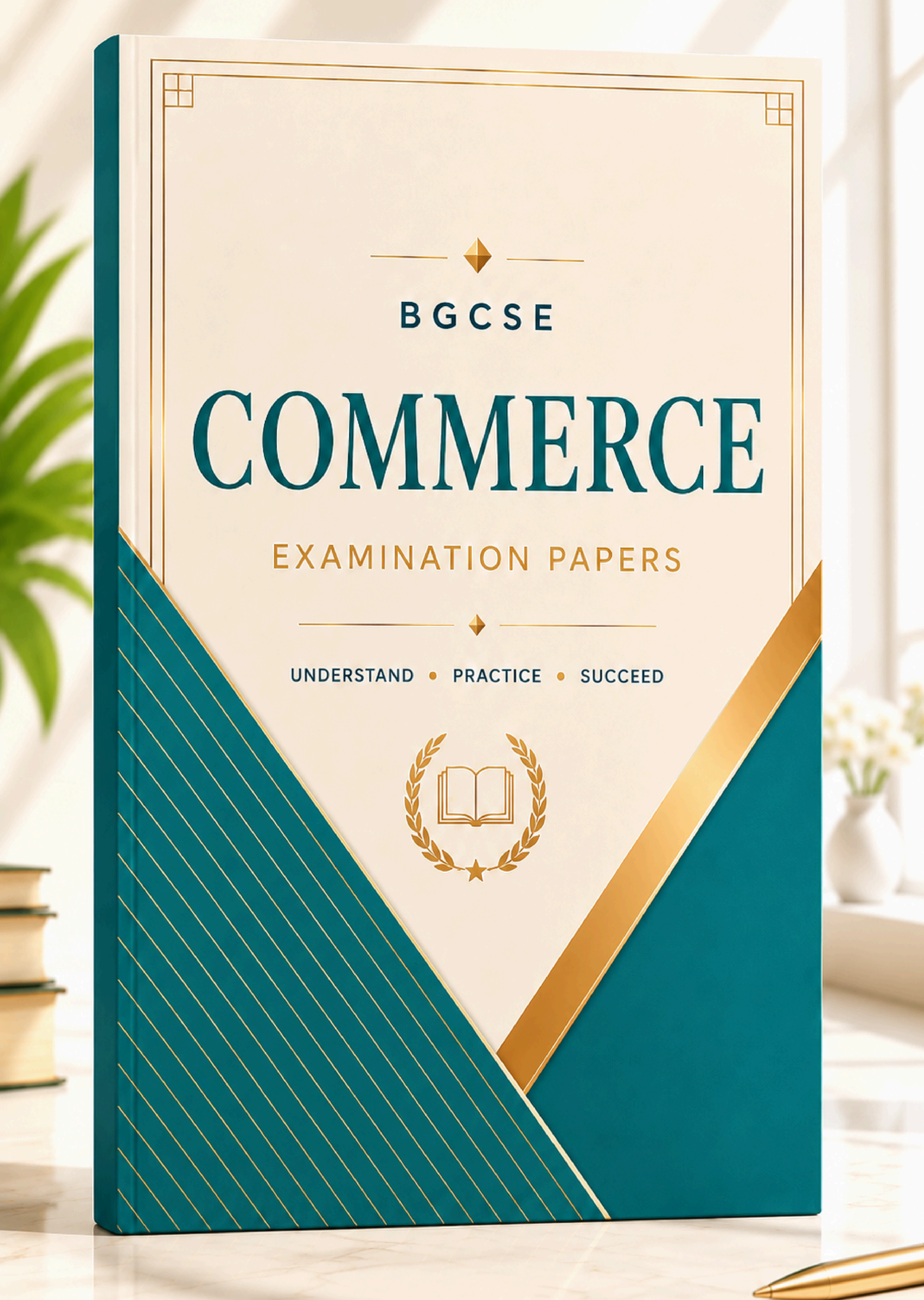

BGCSE
COMMERCE
EXAMINATION PAPERS
UNDERSTAND • PRACTICE • SUCCEED

THE
OPENHANDED
CLASSROOM

LEARN MORE. ACHIEVE MORE. SMILE MORE.

BGCSE CLASSES

- Exam-Focused Learning
- Past Papers & Strategies
- Stronger Understanding
- Better Grades, Brighter Future

CLICK HERE

SAT CLASSES

- Smart Test Strategies
- Stronger Scores
- Time Management Skills
- College & Scholarship Ready

CLICK HERE

BJC CLASSES

- Clear, Simple Explanations
- Focus on Understanding
- Help That Fits Your Pace
- Build Confidence, Get Results

CLICK HERE

EXPERT TEACHING. PROVEN RESULTS.

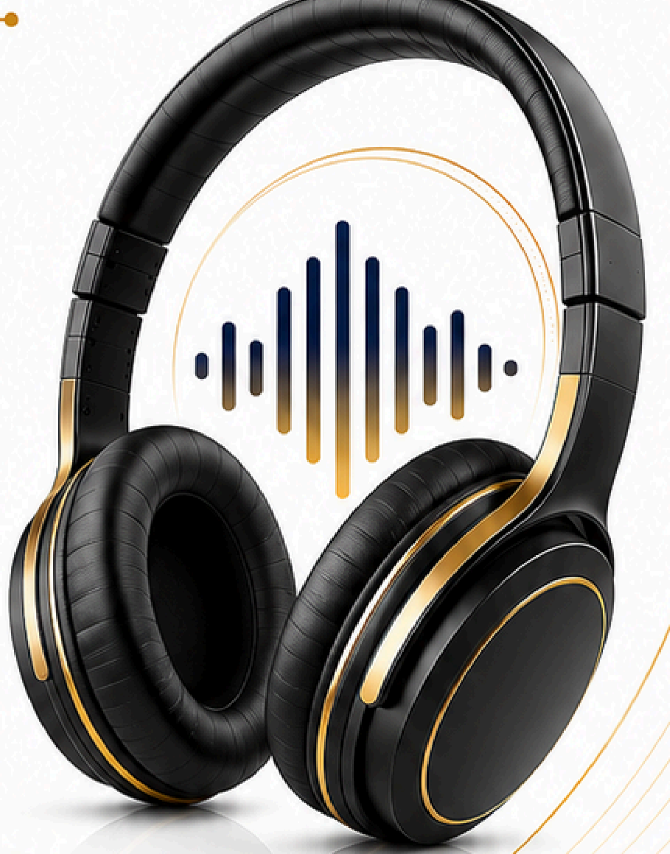
LEARN SMARTER. ACHIEVE MORE.

FOCUSED SUPPORT. REAL RESULTS.

THEOPENHANDEDCLASSROOM:
(242) 426-8891

EXAM-REAL. EXAM-PROVEN.

FREE LISTENING COMPREHENSION AUDIO FILES



THE EXACT AUDIO USED IN PAST BJC & BGCSE EXAMS

REAL EXAMS
The exact listening comprehension audio from past papers.

REAL PREPARATION
Hear what you'll hear in the real exam.

REAL RESULTS
Practise with purpose. Improve your confidence and performance.

AVAILABLE FOR:

- BJC ENGLISH
- BGCSE ENGLISH LANGUAGE
- BJC FRENCH
- BJC SPANISH
- BGCSE FRENCH
- BGCSE SPANISH

WHY THESE AUDIO FILES MATTER

EXACT AUDIO
The exact recordings used in past BJC & BGCSE exams.

EXAM FAMILIARITY
Get used to the real voices, speed, accents and exam conditions.

STRATEGIC ADVANTAGE
Walk in confident knowing exactly what to expect.

100% FREE
High quality. No cost. Just results.

CLICK HERE
DOWNLOAD • START PRACTISING

BETTER PREPARATION.
BETTER RESULTS.
You've got this!

PAST EXAMS. REAL AUDIO. BETTER PREP. GREATER CONFIDENCE.

School Number	Candidate Number
Surname and Initials	

COMMERCE

PAPER 2 2221/2

Thursday **16 JUNE 2022** 12:30 P.M. – 3:00 P.M.

Additional materials:
None

MINISTRY OF EDUCATION NATIONAL EXAMINATIONS

BAHAMAS GENERAL CERTIFICATE OF SECONDARY EDUCATION

INSTRUCTIONS TO CANDIDATES

Do not open this booklet until you are told to do so.

Write in your School Number, Candidate Number, Surname and Initials at the top of this booklet.

Answer **ALL** questions in the booklet.

INFORMATION FOR CANDIDATES

Calculators are allowed.

The number of marks available is shown in brackets [ ] at the end of each question or part question.

FOR EXAMINER'S USE ONLY	
Question 1 – 20 marks	
Question 2 – 20 marks	
Question 3 – 20 marks	
Question 4 – 20 marks	
Question 5 – 20 marks	
Total Marks 100	

This question paper consists of 15 printed pages and 1 blank page.

1. DS Buys is a chain of supermarkets operating as a large-scale retailer.

(a) Describe **two** advantages of large-scale retailing to DS Buys.

ADVANTAGE 1

____

____

____ [2]

ADVANTAGE 2

____

____

____ [2]

(b) Explain the ***benefits*** to DS Buys of:

(i) providing self service to its customers.

____

____

____ [2]

(ii) selling its own brand.

____

____

____ [2]

(iii) using bar coding on goods.

____

____

____ [2]

(c) DS Buys is considering purchasing insurance from M & N Insurance Ltd. which specialises in business insurance. The extract below gives details of the company's business insurance policy.

M & N INSURANCE LTD.
BUSINESS INSURANCE POLICY

The main risks covered are fire, burglary, bad debts, consequential loss, damage to premises and fidelity.

PLUS, Indemnity up to $2m for liability to members of the public for accidents.

The main risks not covered are:

1. **The first $200 for any loss.**
2. **Damage or theft caused by war or riot.**

Premium $20 for every $5 000 of cover required.
Failure to tell the truth puts your claims at risk.

Figure 1

(i) Define the term *Insurance Policy*.

____

____ [1]

(ii) Name **two** risks other than those mentioned that M & N Insurance Ltd. may cover on behalf of DS Buys.

RISK 1

____ [1]

RISK 2

____ [1]

(iii) Explain the phrase '*Indemnity up to $2m for liability to members of the public for accidents.*' as shown in Figure 1.

[2]

(iv) DS Buys has purchased $20 000 of equipment for two of its stores and wants insurance coverage for the equipment.

Calculate the amount of the premium that would be needed to cover this equipment. Show your working.

[2]

(d) DS Buys has decided to set aside a portion of its profits as a means of long-term savings.

Suggest, with justification, **one** method of savings DS Buys may use to achieve this financial goal.

METHOD OF SAVING

[1]

JUSTIFICATION

[2]

TOTAL MARKS [20]

2. The following headline appeared in a local newspaper:

BANK BRANCHES CLOSE

AS THE WORLD BECOMES

A CASHLESS SOCIETY

Figure 2

(a) Explain the meaning of the term *cashless society*.

[2]

(b) Explain **two** reasons why banks and businesses may choose to become cashless.

REASON 1

[2]

REASON 2

[2]

(c) Commercial banks provide bank statements to customers as a service for having an account with the bank. The diagram below is a bank statement for a current account customer.

BANK STATEMENT				
DATE	DESCRIPTION	$ DEBITS	$ CREDITS	$ BALANCE
1-May-2021	Balance Brought Forward →			550.25
1-May-2021	Cheque #38	205.00		345.25
2-May-2021	Deposit		1 000.00	1 345.25
5-May-2021	Credit Transfer	565.75		779.50
7-May-2021	Cheque #39	222.50		557.00
17-May-2021	Standing Order Payment	500.00		57.00
19-May-2021	Deposit		1 200.00	1 257.00
31-May-2021	Bank Fees	12.00		1 245.00
31-May-2021	Closing Balance			1 245.00

Figure 3

(i) Explain the purpose of a bank statement.

____

____ [2]

(ii) Identify **one** distinct feature of a current account.

____

____ [1]

(iii) Describe the actions taken in the transaction dated 5 May 2021.

____

____

____ [2]

(iv) Explain the transaction dated 17 May 2021 and give **one** example of what the transaction may represent.

____

____

____ [2]

EXAMPLE

____ [1]

(d) As a means of saving for the future, an investor has decided to take a risk and invest in the local stock exchange by purchasing *shares* and *bonds*.

(i) Describe a function of a stock exchange.

____

____ [2]

(ii) Differentiate between *shares* and *bonds*.

____

____

____

____

____ [4]

TOTAL MARKS [20]

3. Companies in The Bahamas import large quantities of goods. This has resulted in an **unfavourable** Balance of Payments.

(a) Explain what is meant by an **unfavourable** Balance of Payments.

____

____

____ [2]

(b) Explain **two** reasons why imported goods ***benefit*** Bahamians.

REASON 1

____

____

____ [2]

REASON 2

____

____

____ [2]

(c) Give, with a reason, the type of transport most commonly used to import these large quantities of goods.

TYPE OF TRANSPORT

____ [1]

REASON

____

____

____ [2]

(d) Illustrate and describe the distribution route for these large quantities of goods.

ILLUSTRATION

[4]

DESCRIPTION

____

____

____ [2]

(e) In The Bahamas, both private and public sector businesses engage in importing goods. Below is a table with five local businesses.

In the space provided indicate whether each one may be described as ***Public*** or ***Private***.

BUSINESS	**PRIVATE or PUBLIC**
BH Holdings, Ltd.	
SS Royal Bank	
Securities Commission of The Bahamas	
Water & Sewerage Corporation	
Candy's Restaurant	

[5]

TOTAL MARKS [20]

4. Figure 4 shows below a flyer for a local retailer.

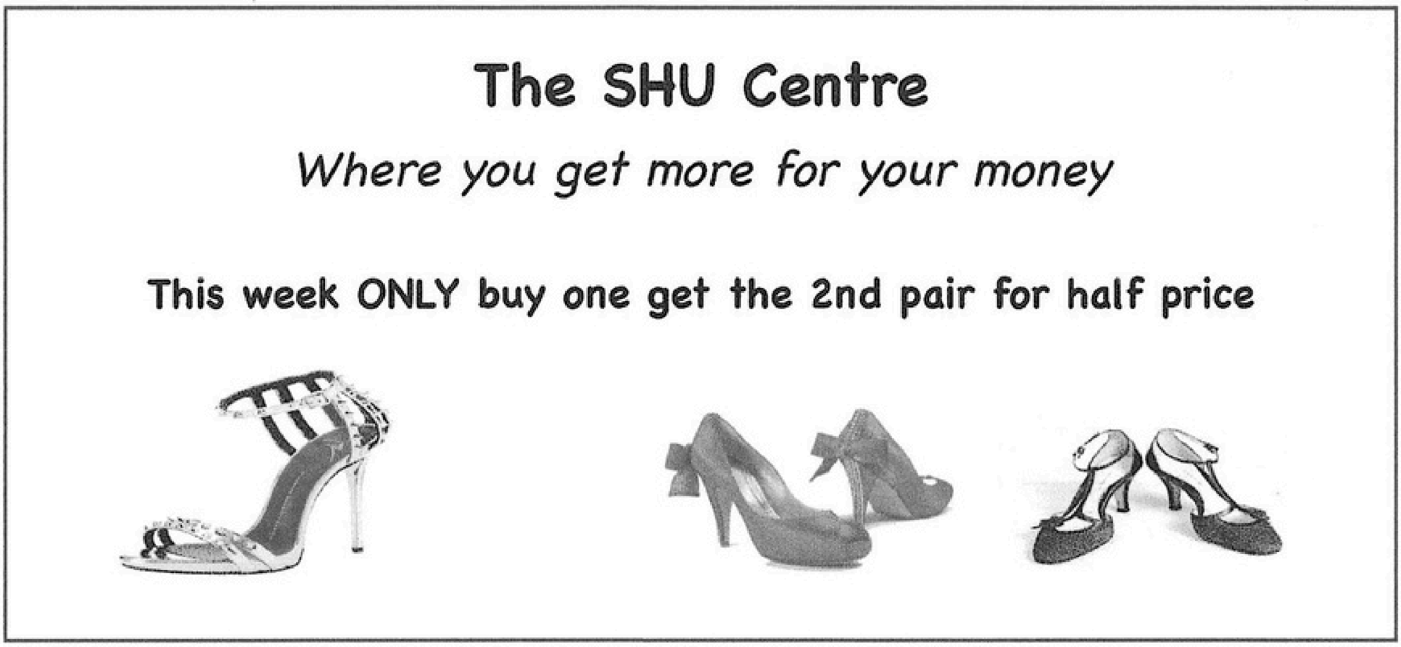


Figure 4

(a) Use the flyer in Figure 4 to answer the following:

(i) Identify the method of sales promotion being used.

____ [1]

(ii) State **two** reasons the company would use this type of promotion.

REASON 1

____

____ [1]

REASON 2

____

____ [1]

(iii) Differentiate between ***advertising*** and ***sales promotion***.

[4]

(b) The close proximity of The Bahamas to the United States has meant that businesses like The SHU Centre import goods. The Bahamas Customs Department has implemented its Click2Clear system for traders to utilize when importing goods.

Give **two** possible reasons to support the government's position for introducing such a system.

REASON 1

[2]

REASON 2

[2]

(c) B & B Music Store purchased CDs, \$1 300, from the United States. The Customs Duty rate is 35% and VAT is 12%.

Calculate the landed cost of the CDs in The Bahamas. Show your working in the space below.

[4]

(d) Two of the main sources of revenue for The Bahamas are Value Added Tax and Customs Duty.

Name **two** other sources of government revenue in The Bahamas.

SOURCE OF REVENUE 1

____ [1]

SOURCE OF REVENUE 2

____ [1]

(e) Value Added Tax was introduced in The Bahamas in 2015 and immediately became a major source of revenue surpassing Customs Duty.

Give **three** basic reasons to explain why this source of revenue has been so successful in The Bahamas.

REASON 1

____

____ [1]

REASON 2

____

____ [1]

REASON 3

____

____ [1]

TOTAL MARKS [20]

5. S & A Supplies processes straw for local entrepreneurs. It has recently hired four more employees whose only responsibility is the harvesting of the raw material. The remaining staff members have other specific duties to perform.

(a) Discuss **two** ***advantages*** and **one** ***disadvantage*** for S & A Supplies of operating in this way.

ADVANTAGE 1

____

____

____ [2]

ADVANTAGE 2

____

____

____ [2]

DISADVANTAGE

____

____

____ [2]

(b) The Central Bank will gradually release the *Sand Dollar*, a digital version of the Bahamian dollar. This will be a new medium of exchange in The Bahamas.

(i) Give **two** reasons to support the Central Bank's decision to implement the *Sand Dollar* in The Bahamas.

REASON 1

____

____

____ [2]

REASON 2

[2]

(ii) Explain the process that must take place for the *Sand Dollar* to become a medium of exchange.

[2]

(c) Bahamians traditionally purchase furniture and household appliances in preparation for Christmas celebrations. They may pay using either Hire Purchase or a credit sales agreement.

Differentiate between *Hire Purchase* and *Credit Sales Agreement*.

[4]

(d) Barry purchased a new set of living room furniture costing, $2 500, and dining room furniture costing $1 800, from KLP Furnishings. The terms offered were 20% down payment with an annual interest rate of 8%. Barry should have the balance paid off in 12 months.

Calculate the monthly payments that Barry will have to make if he is to complete payment at the end of one year. Show your working in the space below.

[4]

TOTAL MARKS [20]

End]

BLANK PAGE